

14121 parke long ct. suite 104
chantilly, va 20151

703.321.7414 | voice
703.321.8179 | fax
800.695.8880 | toll free

design,
graphics,
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allen wayne ltd.

January 16, 2006

Fauquier County Board of Supervisors

Ref: Employment status of Roland Owens

Dear Board of Supervisors:

I have been asked by Roland Owens to give an outline of his responsibilities as President of Allen Wayne Ltd. I will start by telling you that Allen Wayne Ltd. is a well-established printing and graphics company located in Chantilly VA. My company has been in business since 1964, servicing the Federal government, Associations and Corporations in the Washington DC metro area.

As President and salesman, Mr. Owens is the main contact between our clients and the production staff. It is his responsibility to meet with our clients when and where they request. The main concern that Mr. Owens has, and quite frankly I have for him and my company is the amount of time he is spending at the office and on the road. Mr. Owens is required to be at our offices when ever our clients request a "press inspection". A press inspection is when the client comes to our printing facility to see their job actually being printed. These inspections take place any where between the hours of 6:00 am to 10:00 pm. As I understand, Mr. Owens has voiced this concern to Supervisor Downey, as it seems to be taking a toll on Mr. Owens and his family. For that past several months I have been recommending to Mr. Owens that he relocate closer to our facility for the sake of his family and his career.

If you feel the need to discuss this in further detail, please feel free to contact me at (703) 321-7414 x104.

Regards,

Dan Kilcup
CEO